

Welcome to the World of Fashion

delmod international is one of the national and international leading manufacturers of classical womens' clothing. New fashion trends will be perfectly transferred to the target group "Best Ager", the classic, well-groomed mature woman. Affectionate details and high quality standards especially distinguish the products.

delmod international dresses the mature woman with a flair for fashion and a high feeling for value for all occasions. The different product lines "CITY COMBI" or the broad palette of Confection as well as the traditional delmod values: high quality workmanship, a perfect fit and emphasis on first class, give delmod international the state of an "All-round fashion supplier".



delmod international focuses on new technologies which –coupled with traditional well-tried technologies – lead to extraordinary synergetic effects. tcACCESS is being used to connect the two worlds.

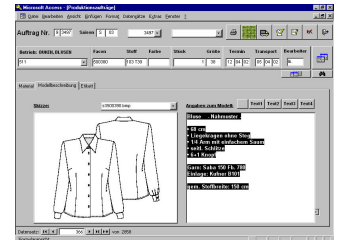
The Delmenhorst based *delmod International* operates a VSE system under VSE 2.5. Installation of VSE 2.6 is in the plan. Since data processing began all applications at *delmod international* have been conceptualized and developed in-house. VSAM is being used as data store. "It is rather interesting to see, how a true network of VSAM files has been developed over the decades, which are connected to each other and will be used by our applications." Horst Tyarcks, Deputy Manager of Data Processing, describes the current situation. "When the demand for graphical systems with intuitive user interfaces was stressed by our end users, we had to do something. However we could not simply forget about our own applications, which have been well tried in production and have been developed over the past 20 to 30 years. We simply couldn't start from scratch." These demands were base and motivation for *delmod international* to start looking for a software solution, which would assist in the integration of the Mainframe-resources and –applications when developing new PC based applications. The search started late spring of 2000. "We heard about tcACCESS from B.O.S. and registered to a road show in Hamburg. What we learned there and what we saw during the live demonstration of the product convinced us. A visit to a tcACCESS customer made us install tcACCESS on our Mainframe." Ruediger Herzog, Manager Data Processing looks back. "We installed tcACCESS with no problems, a B.O.S. representative visited us and helped us getting started. We developed the first prototypes. During the initial phase we have been coached by the B.O.S. support." Horst Tyarcks talks about the initial getting-to-know phase.

In the meantime, several applications are running in production. Horst Tyarcks: "On a years' average we manufacture about 2 million different products. The production sites are mostly in Eastern Europe countries. It is a big logistical challenge for us to ensure that all parts, which are needed for the production, starting from yarn and buttons to the fabrics, are all delivered at the exact time to the production plants. To meet this 'Just-in-Time' requirement, we have developed an application with MS-ACCESS, which access the part lists and the production information on our Mainframe and gives our staff all the

information they need to order the accessories and plan the transportation – all with a mouse click. This application is now in production for several weeks, with an overwhelming success. The access to the Mainframe data files is done using the ODBC interface supplied by tcACCESS."

Another MS-ACCESS application resolves the parts list of the VSAM based Bill of Material system. The data is merged with design sketches of the new collection, which reside on a PC server. The VSAM files are read using the ODBC component of tcACCESS.

Batches have been developed, which are being used by the end users for their day-to-day operations. Using these batches, the end user can individually select his data from the Mainframe and download it directly into their PC-tools. The batches are based on the tcACCESS Command Shell. "Our end users can now decide, when they need the data. This has lead to a reduction of the nightly file transfers and enables the end user to control and accept responsibility for his planning data." Ruediger Herzog summarizes: "tcACCESS is an extremely valuable tool to connect the Mainframe- and PC-world. Also the general conditions fit together: We are extremely pleased with the support we get from the vendor. We regularly participate at the annual User Conferences, because we can get first hand information. We learn what B.O.S. is planning for future versions and we can voice our ideas. We also see what other tcACCESS customers are using the product for."



Additional applications will developed at delmod international in the near future.

B.O.S. and *delmod International*, a future oriented partnership.

delmod
INTERNATIONAL

Contacts:
Horst Tyarcks– delmod international
Tel: +49-4221-854-382
E-Mail: horst.tyarcks@delmod.de

Peter M. Horbach
Manager Business Development
B.O.S. Software Service und Vertrieb GmbH
Tel: +49-89-4619930
E-Mail: Peter.Horbach@bossoftware.de